



Schaeffler AG

Acquisition of Elmotec Statomat GmbH

November 28, 2018
Herzogenaurach

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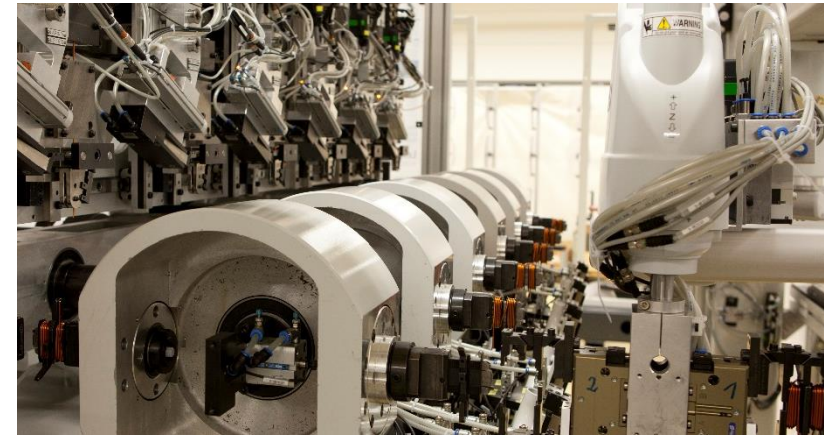
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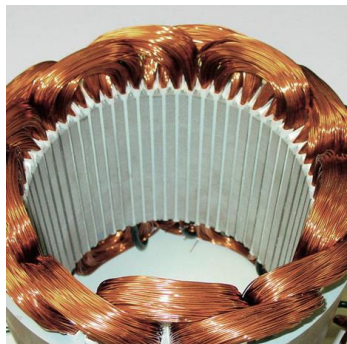
Elmotec Statomat – Key aspects

- Elmotec is a pioneer in the production of stator manufacturing machines and one of the leading suppliers of machines for the production of stators for electric motors, alternators and generators
- The headquarter of Elmotec Statomat GmbH is located in Karben near Frankfurt am Main (Germany). Elmotec has around 200 employees
- Elmotec has been focusing on the round wire, flatwire and continuous-hairpin process technologies, and holds over 50 patents for innovative winding technology (e.g. wave-winding)

Innovative technology & production processes



Expertise in winding-technology for E-Mobility



Round wire winding



Flat wire wave-winding



Continuous Hairpin

Acquisition – Key aspects

- Schaeffler acquires 100% of Elmotec Statomat GmbH from its two founders who remain in charge operationally
- Elmotec Statomat will be integrated within the E-Mobility business division
- The acquisition complements Schaeffler's E-Motor mass production and industrialization capabilities
- Closing expected in Q1 2019

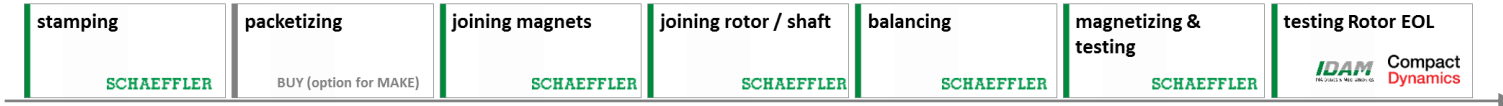
Acquisition of Elmotec – Closing the technology gap for mass production

Stator Manufacturing Processes*

ELMOTEC **STATOMAT**

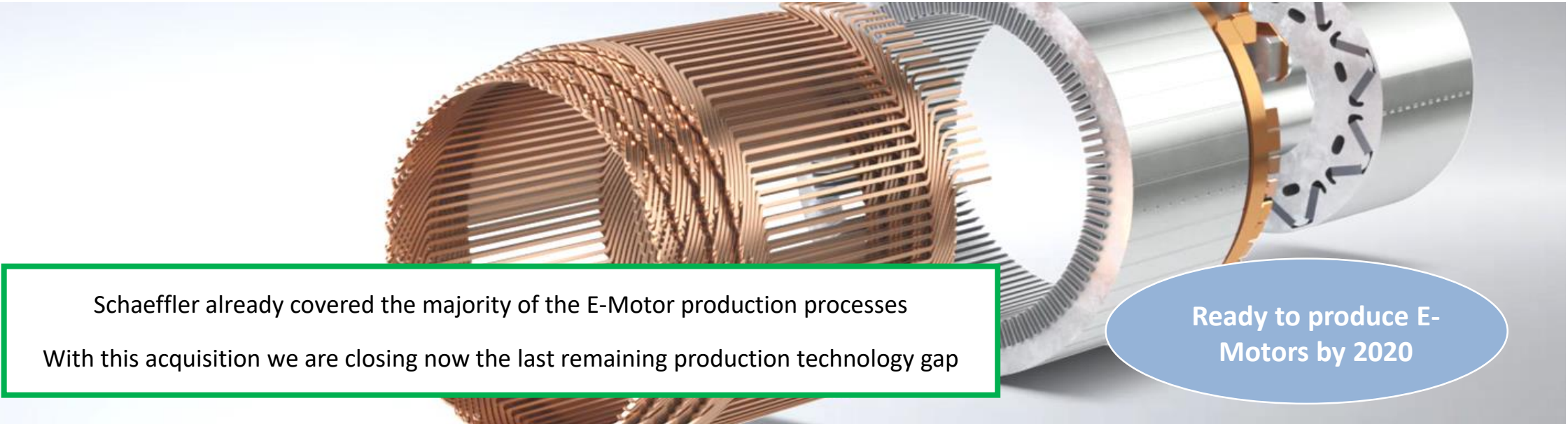


Rotor Manufacturing Processes*



- in series production at Schaeffler today
- prototyping machines available at Schaeffler
- ext. supplier technology as of today
- Production Technology Elmotec Statomat

SCHAEFFLER E-Motor with wave-winding technology



Schaeffler already covered the majority of the E-Motor production processes
 With this acquisition we are closing now the last remaining production technology gap

Ready to produce E-Motors by 2020

SCHAEFFLER



- Strong industrialization expertise
- Proven system integration capabilities
- Excellence in high volume production

Compact Dynamics



Development experience and know-how for high-performance, small batch applications (100% acquired in 2017)

ELMOTEC STATOMAT



Innovative E-Motor production technology & superior processes, especially in wave-winding technology (100% acquisition signed)

Acquisition of Elmotec Statomat GmbH – Key messages

- 1 The acquisition of Elmotec Statomat is a key step in our E-Mobility strategy
- 2 Elmotec Statomat brings innovative E-Motor production technology & superior innovative processes, especially in wave winding technology
- 3 Closing the last gap to industrialization and mass production of E-Motors
- 4 Leveraging on Schaeffler's strong industrialization expertise, the deal increases value in the E-Motor proposition for our customers
- 5 Transaction closing expected in Q1 2019

**Further
strengthening our
technology expertise
in E-Mobility**