



Schaeffler Group Q1 2011 results "Strong start into 2011"

17 May 2011

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Highlights Q1 2011



Sales at record level: €2.7 billion (up 25% vs Q1 2010)

Automotive: all divisions and regions contribute equally to sales growth

Industrial: overproportional sales growth in Production Machinery, Power Transmission and Aftermarket as well as in Germany and Asia Pacific

Daimler Supplier Award 2010 received in the category "Powertrain"

Foundation stone was laid in new plant in India (Savli)

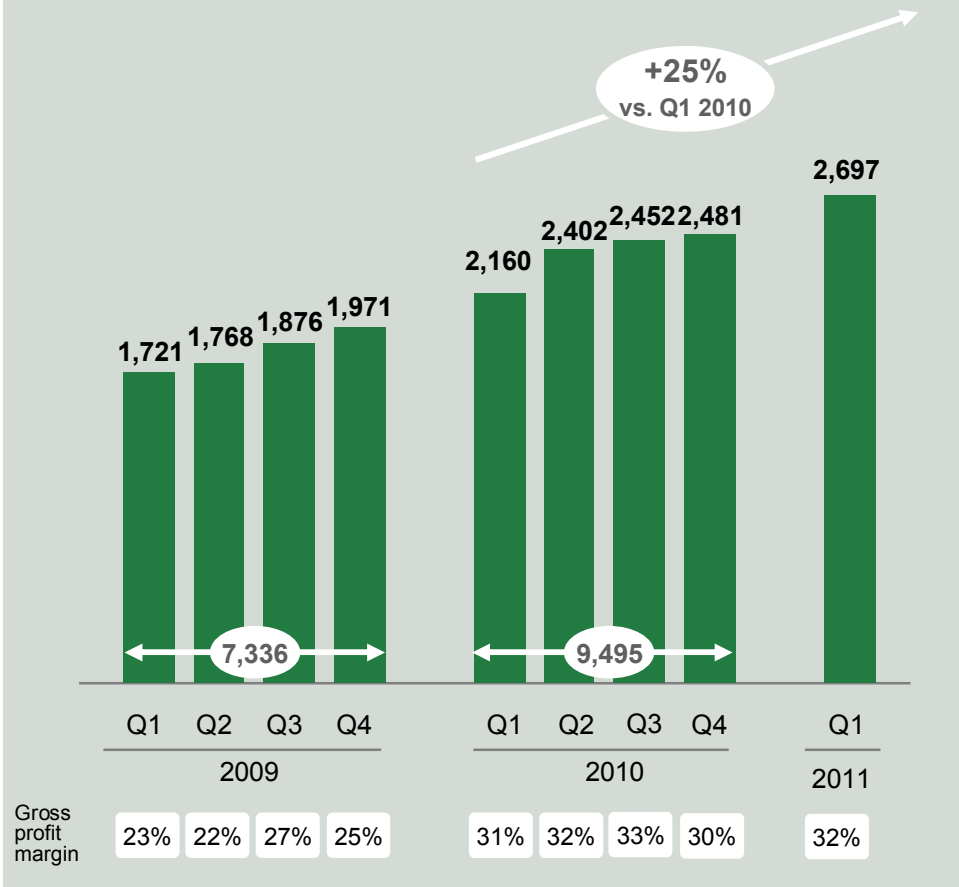
Profitable growth continues

	Q1 2011 in EUR mn	Q1 2010 in EUR mn	△ in EUR mn / %
1 Sales	2,697	2,160	+24.9 %
2 EBIT	472	335	+137 mn
3 Net income	438	-357	+795 mn
4 Free cash flow	11	127	-116 mn
5 Net debt	6,124	5,744 ¹	+6.6 %
6 ROCE	27.3%	12.4%	+14.9%-pts

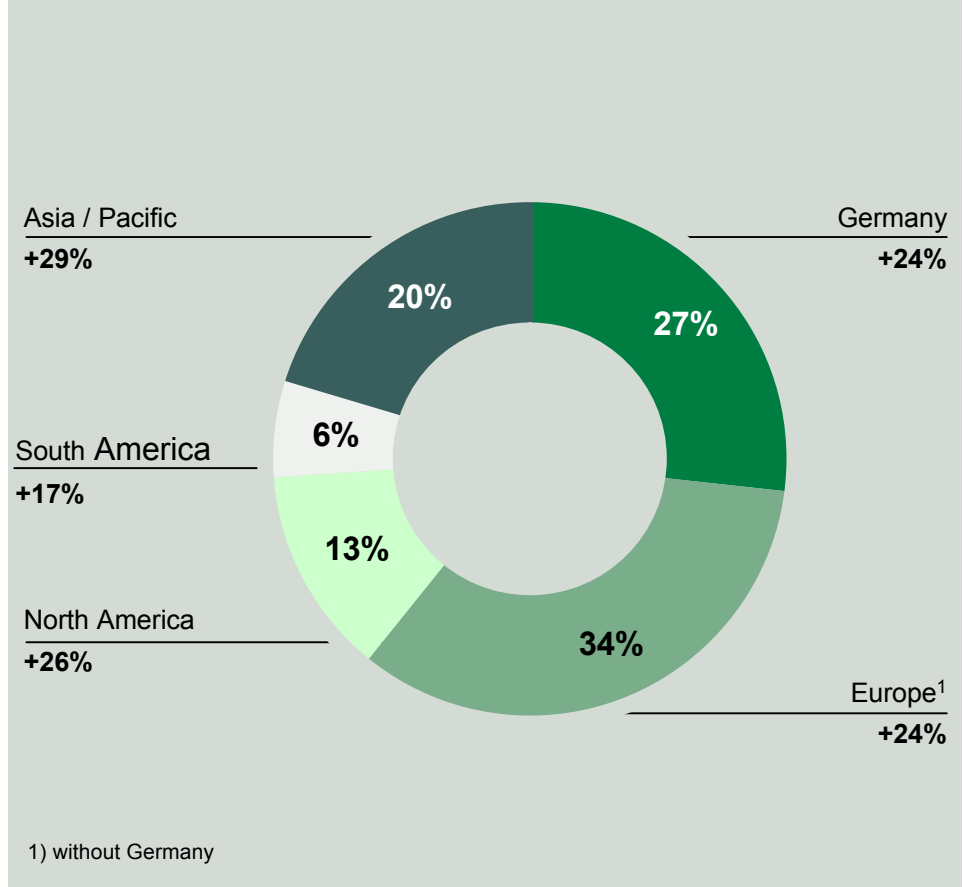
1) December 31, 2010

1 Sales increased for the 9th consecutive quarter

Sales Schaeffler Group
in EUR mn



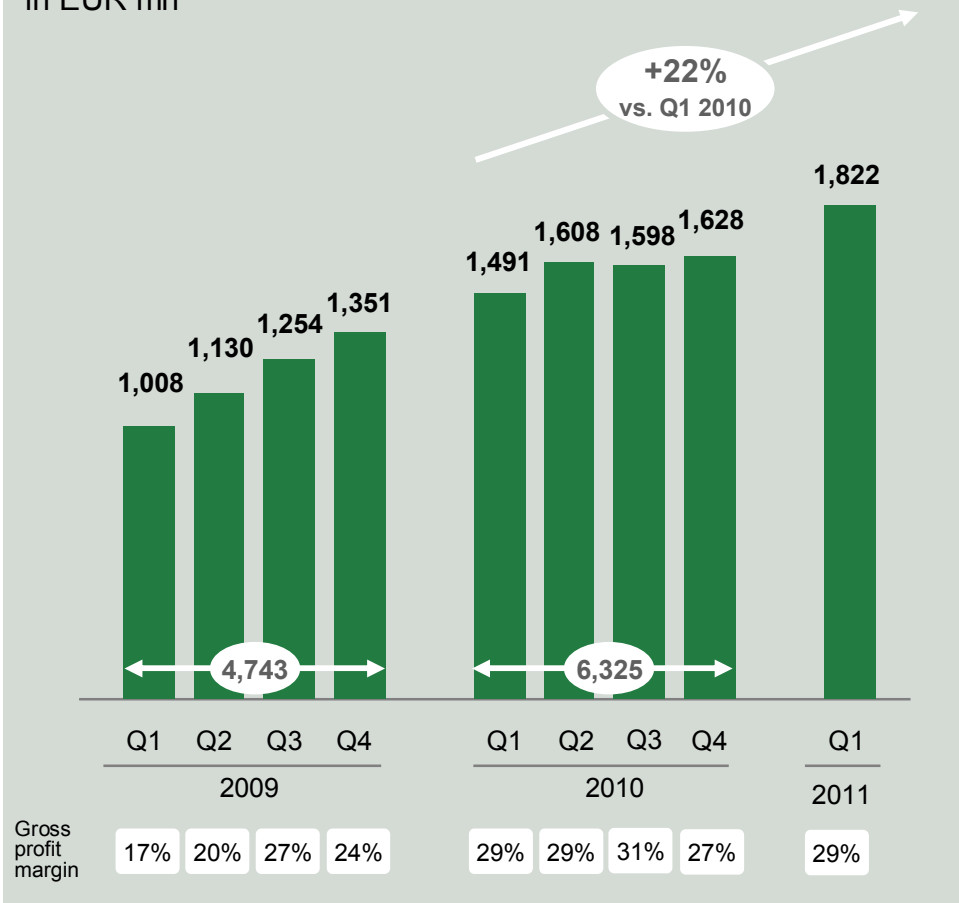
Sales by region Schaeffler Group
share in % / vs. Q1 2010 in %



1 Both divisions with positive trend

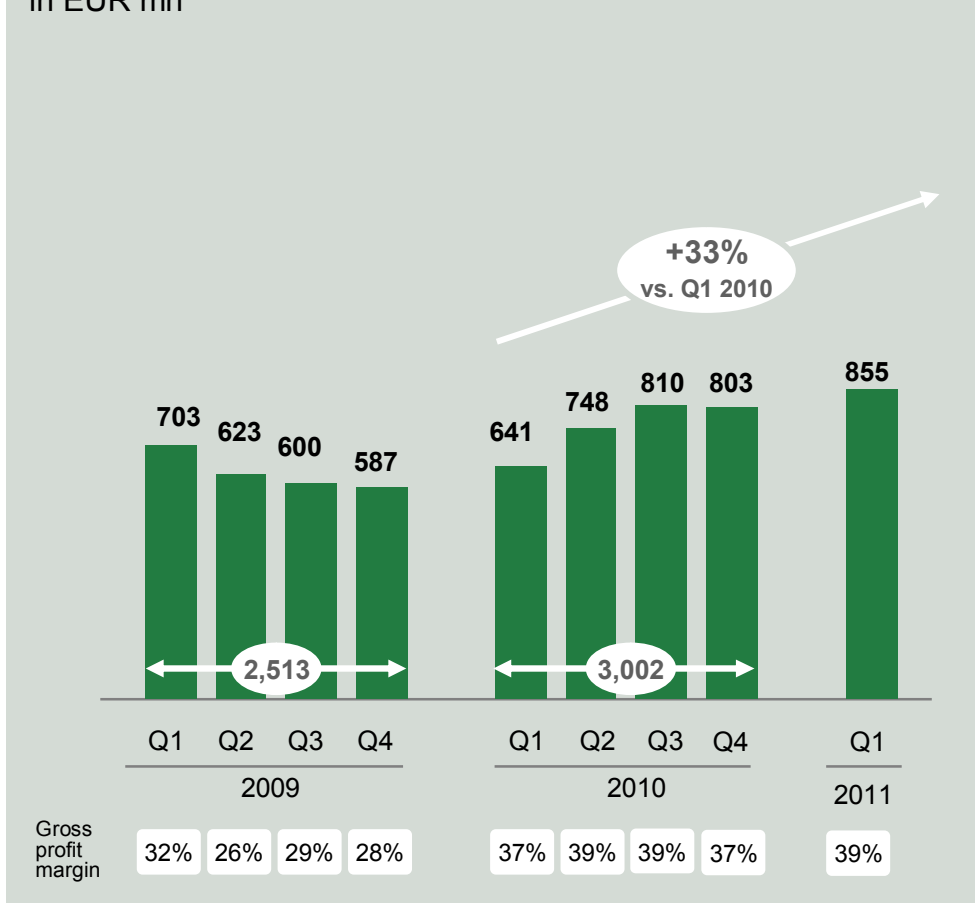
Sales Automotive

in EUR mn

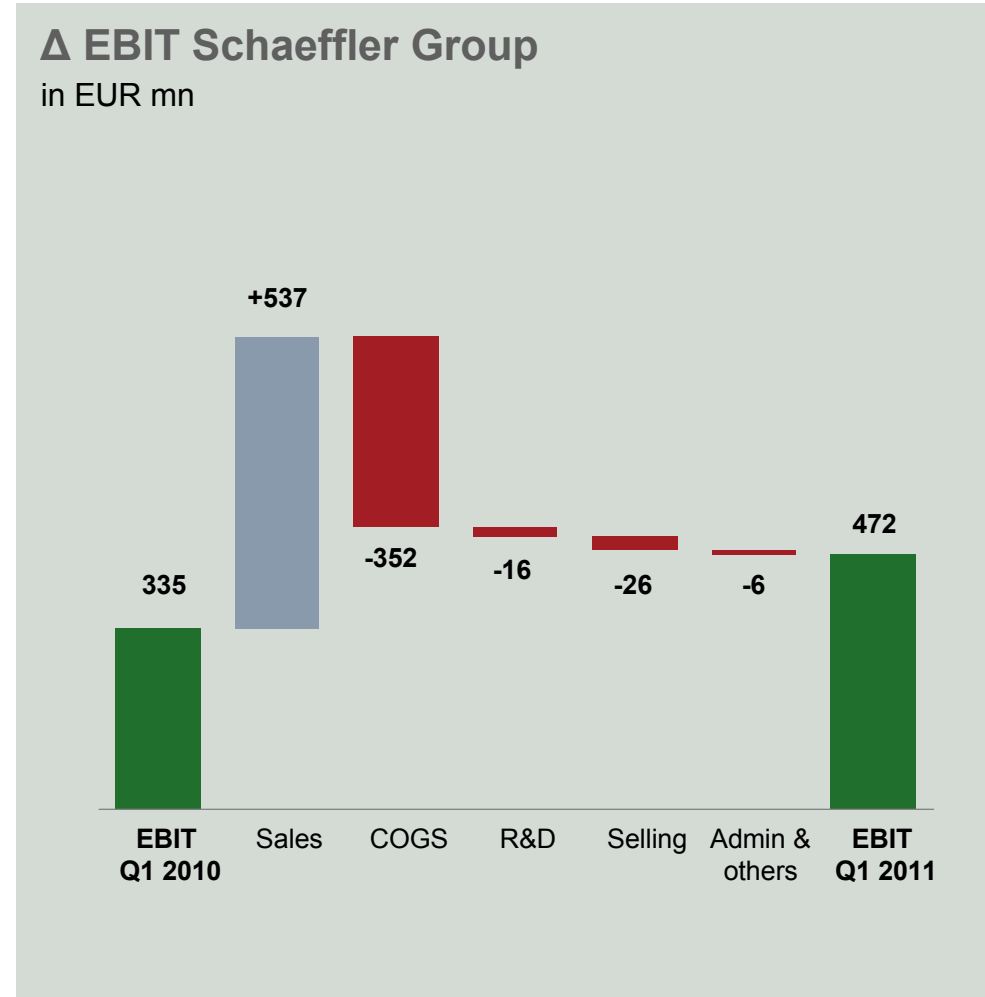
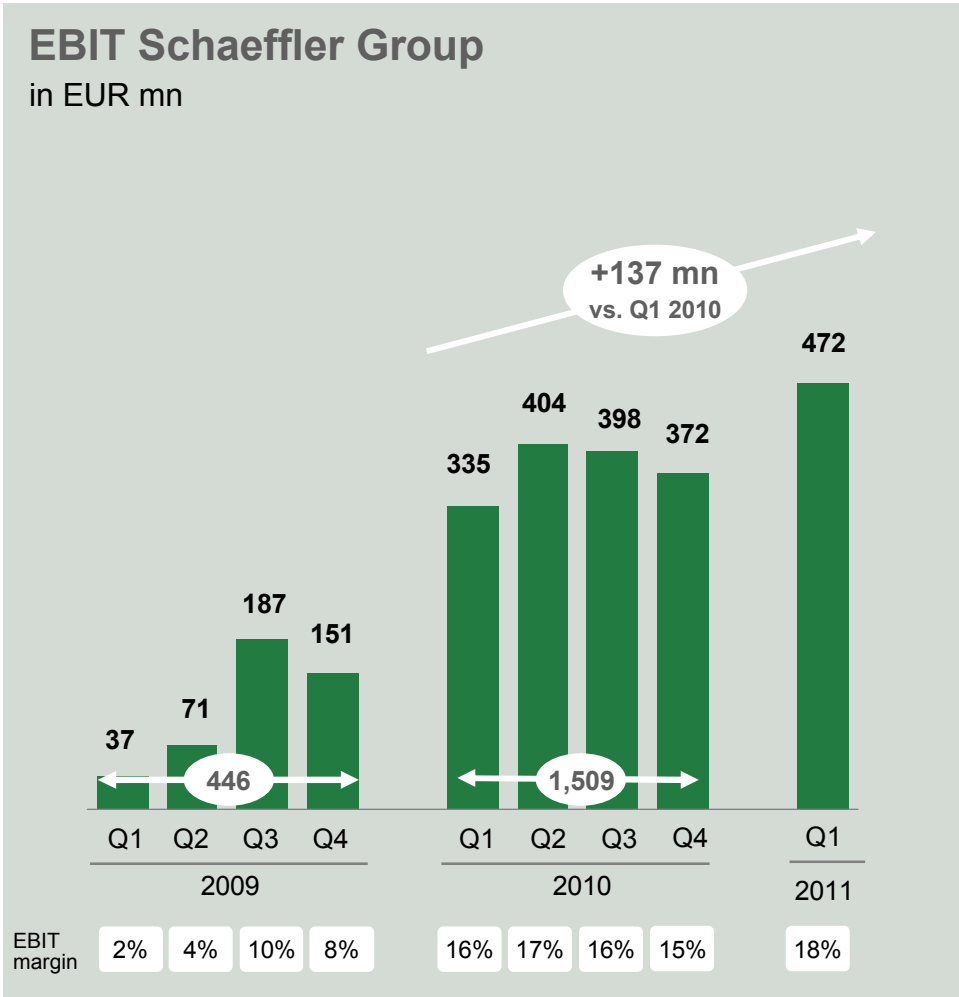


Sales Industrial

in EUR mn

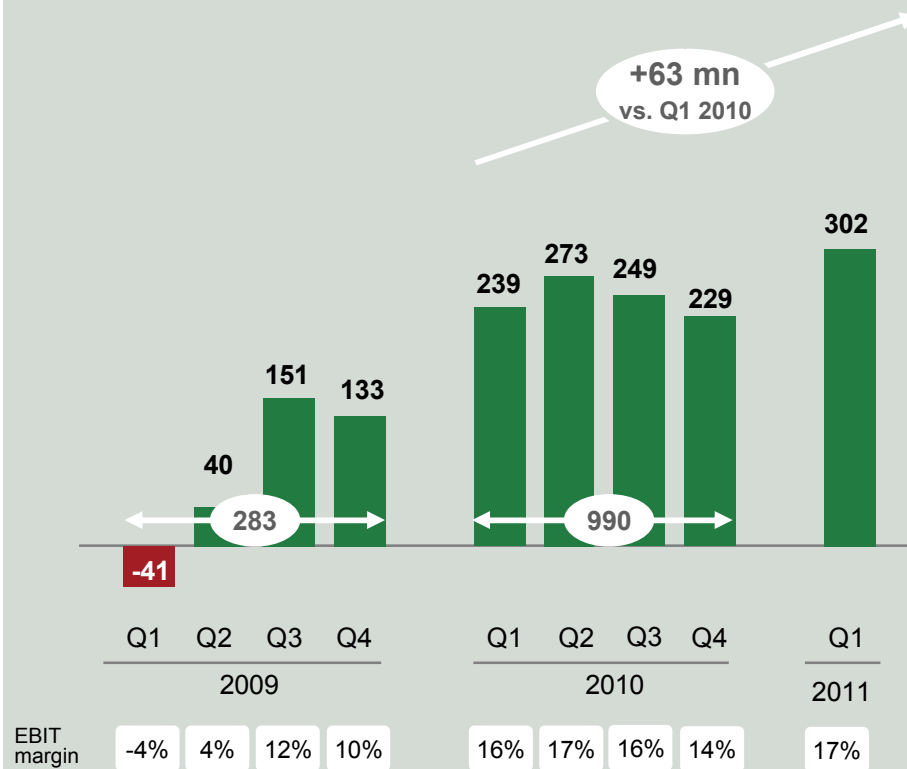


2 EBIT margin at 17.5% at record level

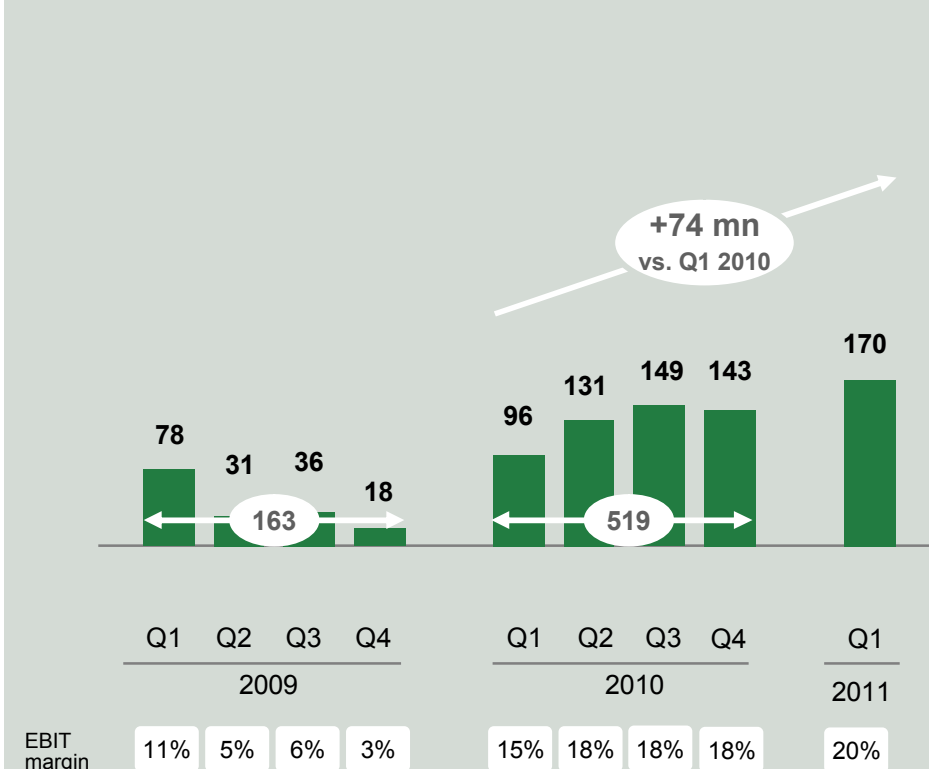


2 Excellent results in both divisions

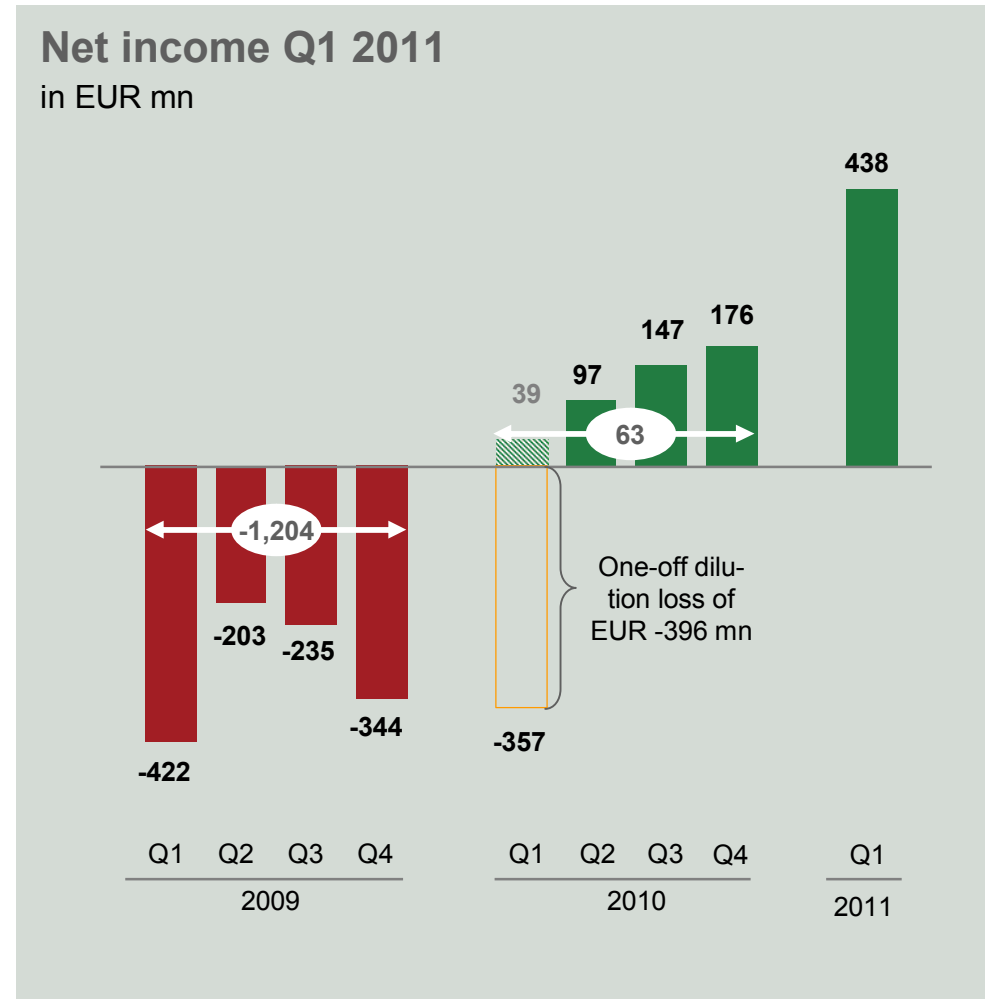
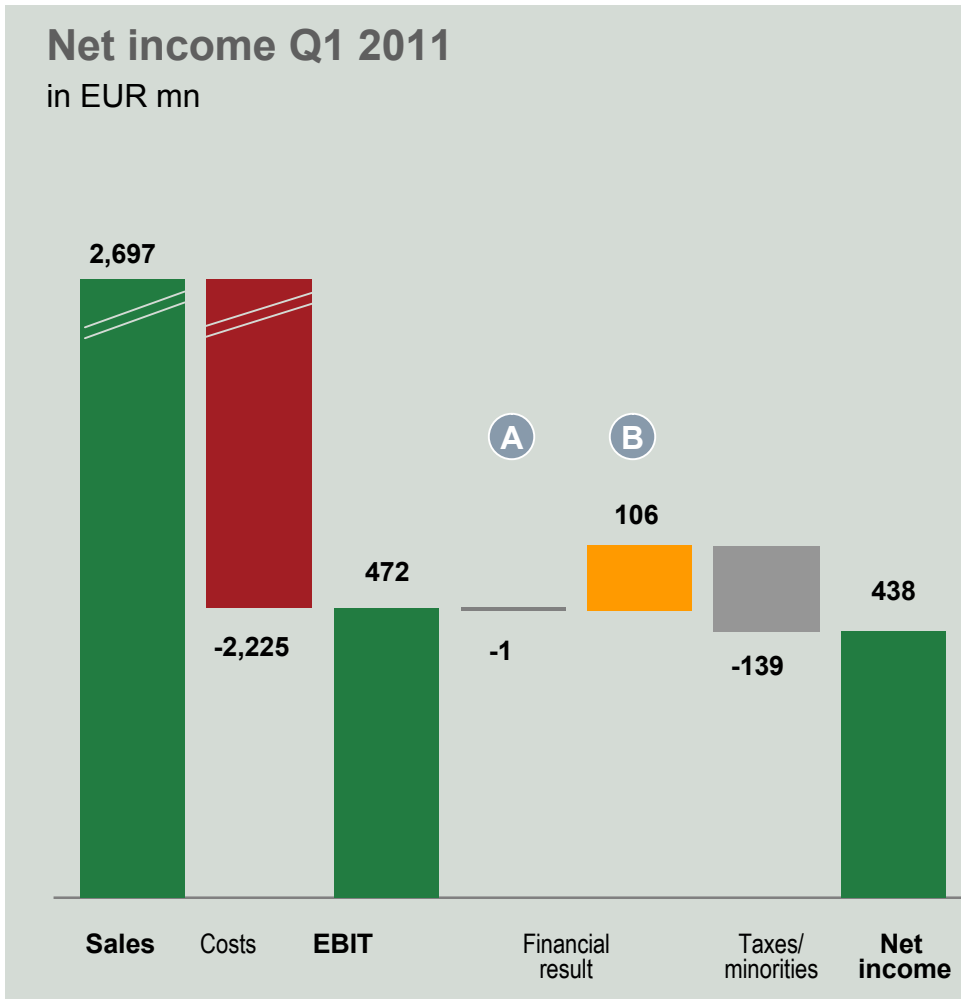
EBIT Automotive
in EUR mn



EBIT Industrial
in EUR mn

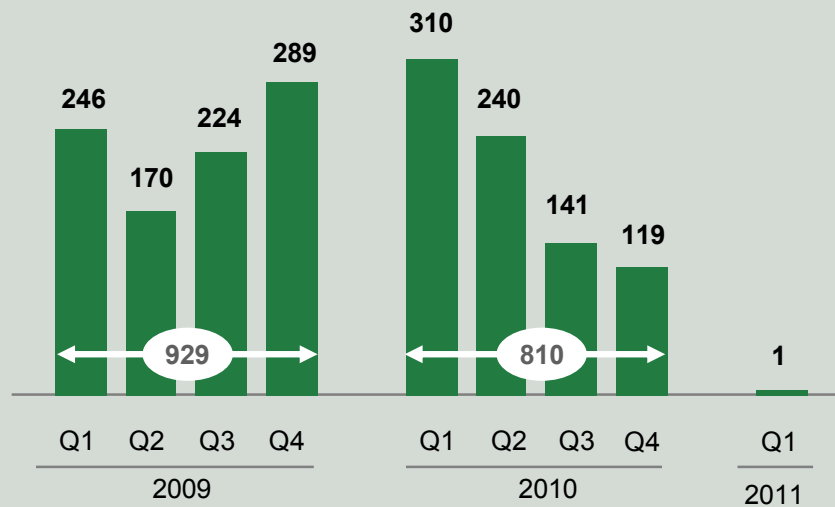


3 Net income positively impacted by non-cash interest result

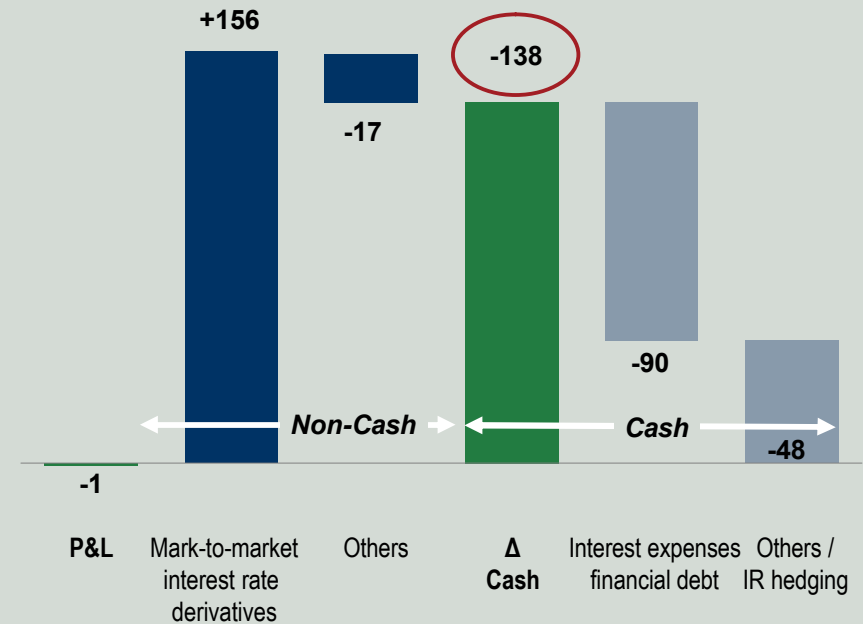


A Interest result impacted by positive effects from interest rate derivatives

Interest result¹
in EUR mn



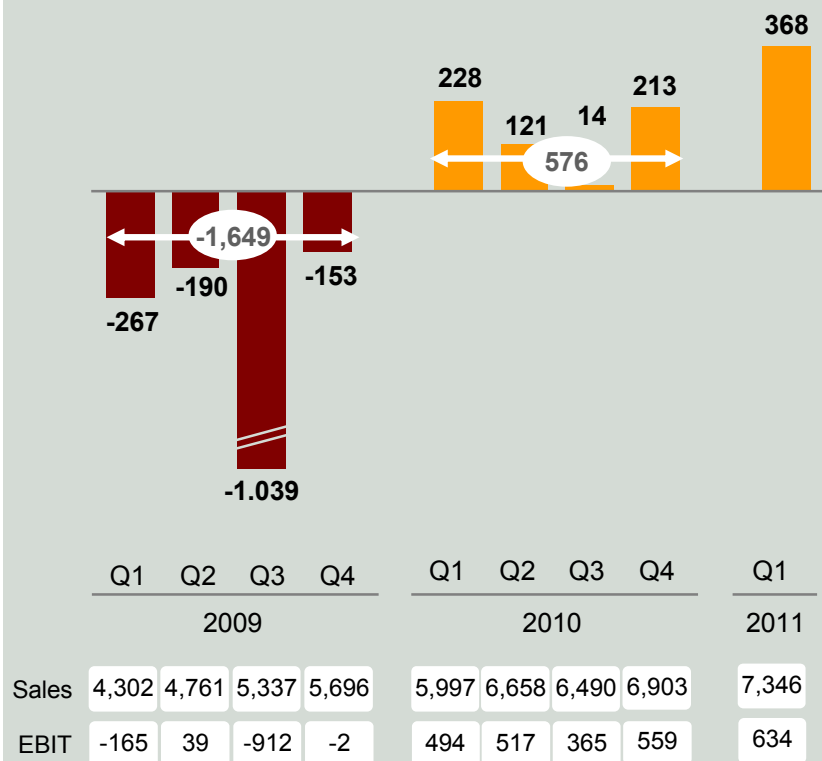
Composition of interest result
in EUR mn



1) For presentation purposes, results are shown as positive figures.

B At-equity result Continental AG

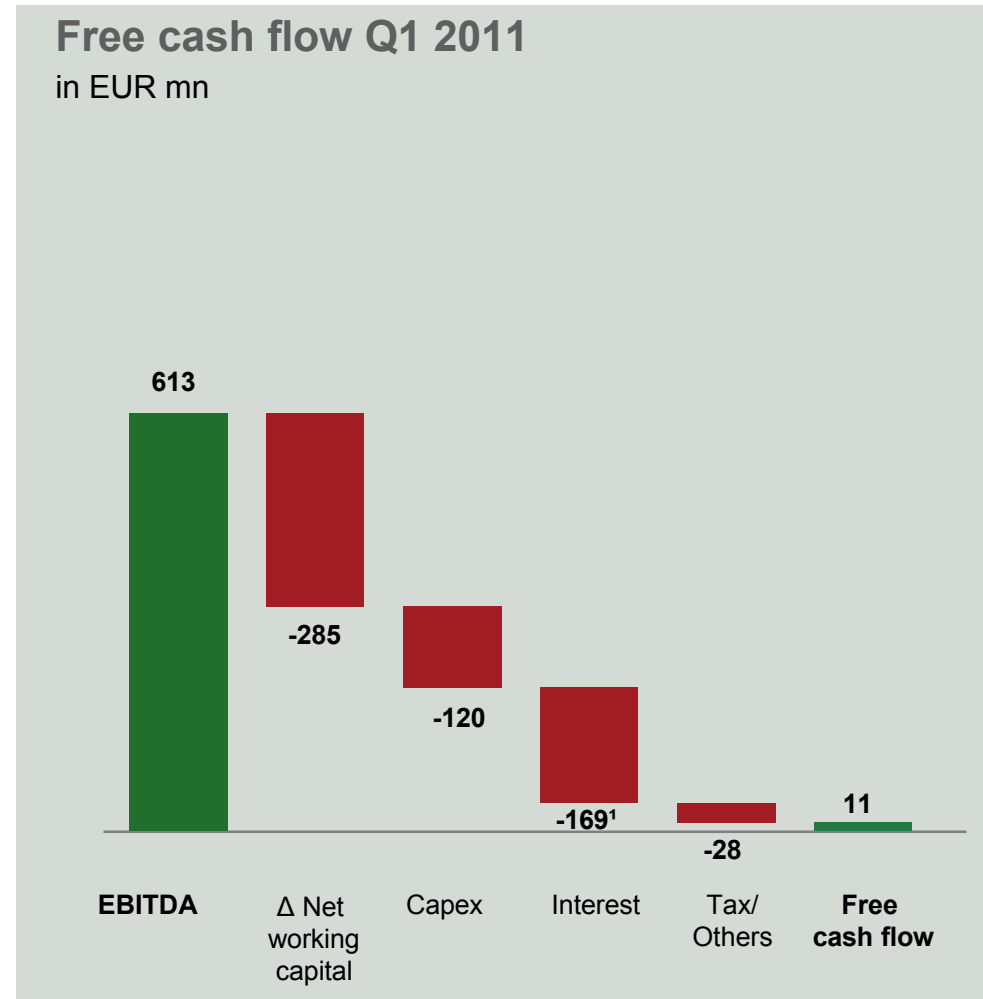
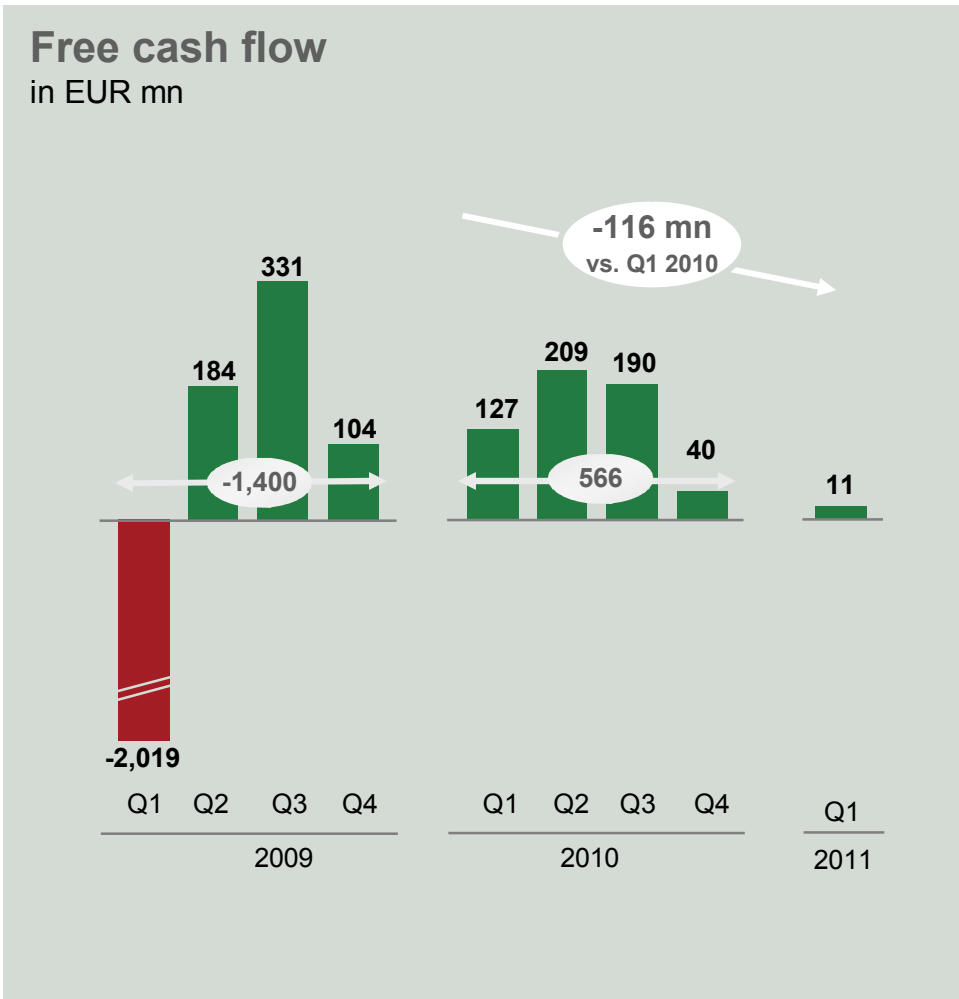
**Net income
Continental AG**
in EUR mn



	2010					2011
	Q1	Q2	Q3	Q4	FY	Q1
Net Income Conti¹⁾	228	121	14	213	576	368
Conti Shares (49.90%/42.17%)¹⁾	99	51	6	90	246	155
PPA	-52	-51	-51	-45	-199	-49
Dilution Loss	-396	0	0	0	-396	0
At-equity Result	-349	0	-45	45	-349	106

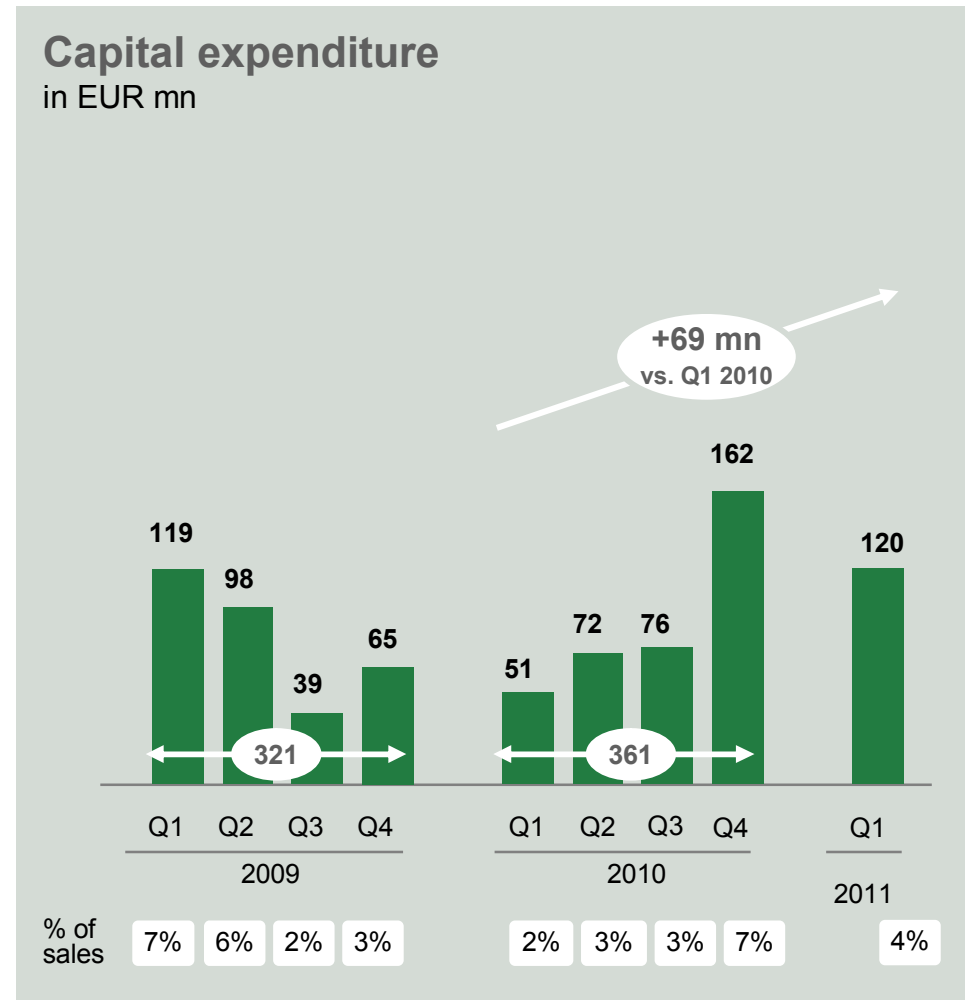
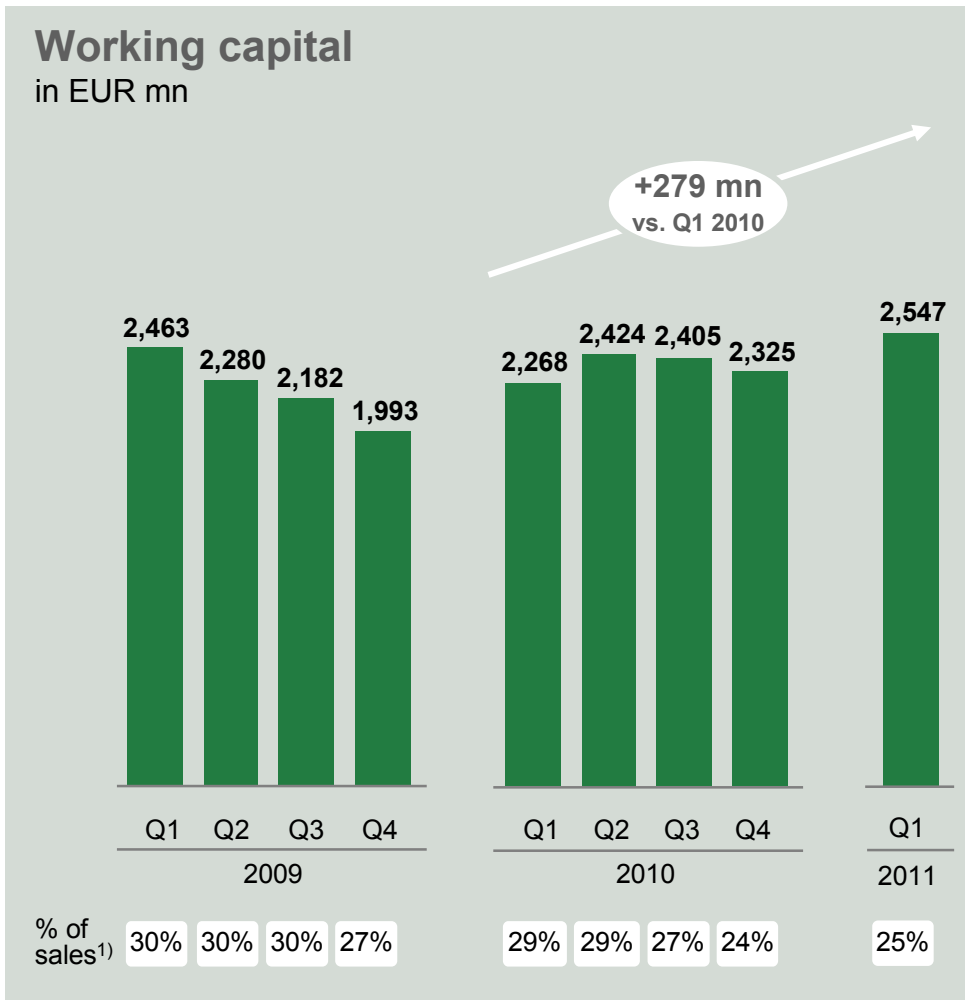
1) Reduction reflects PPA considerations as of 15 January 2010.

4 Free cash flow impacted by working capital



1) Thereof EUR -138mn recognised in P&L

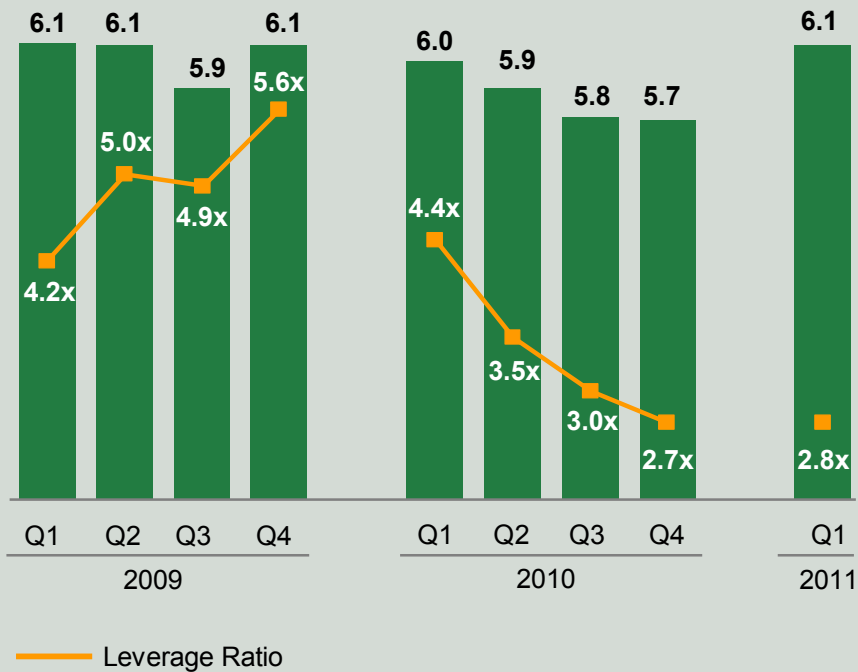
4 Working capital slightly increased



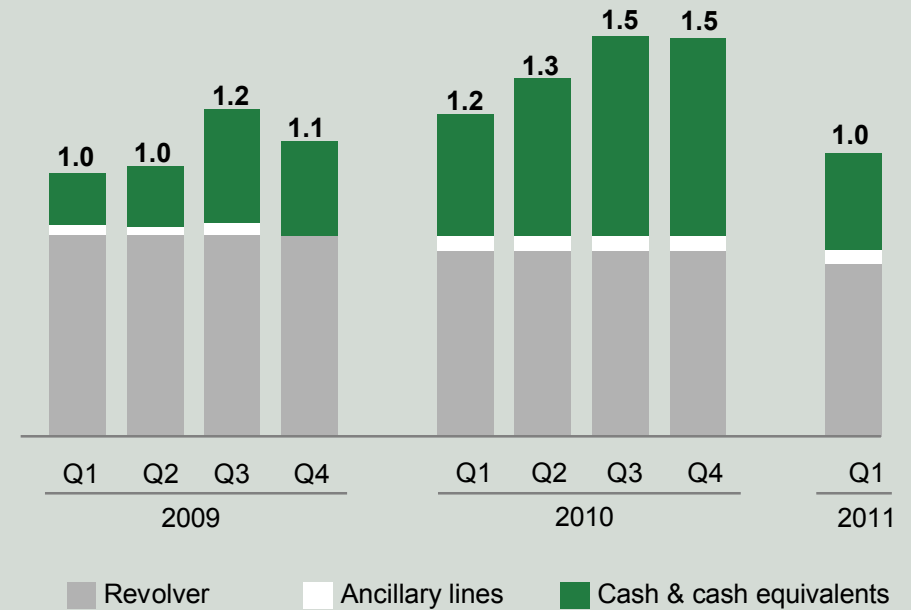
1) Calculation based on LTM Sales (Last Twelve Months Sales)

5 Leverage ratio slightly increased due to partial debt repayment

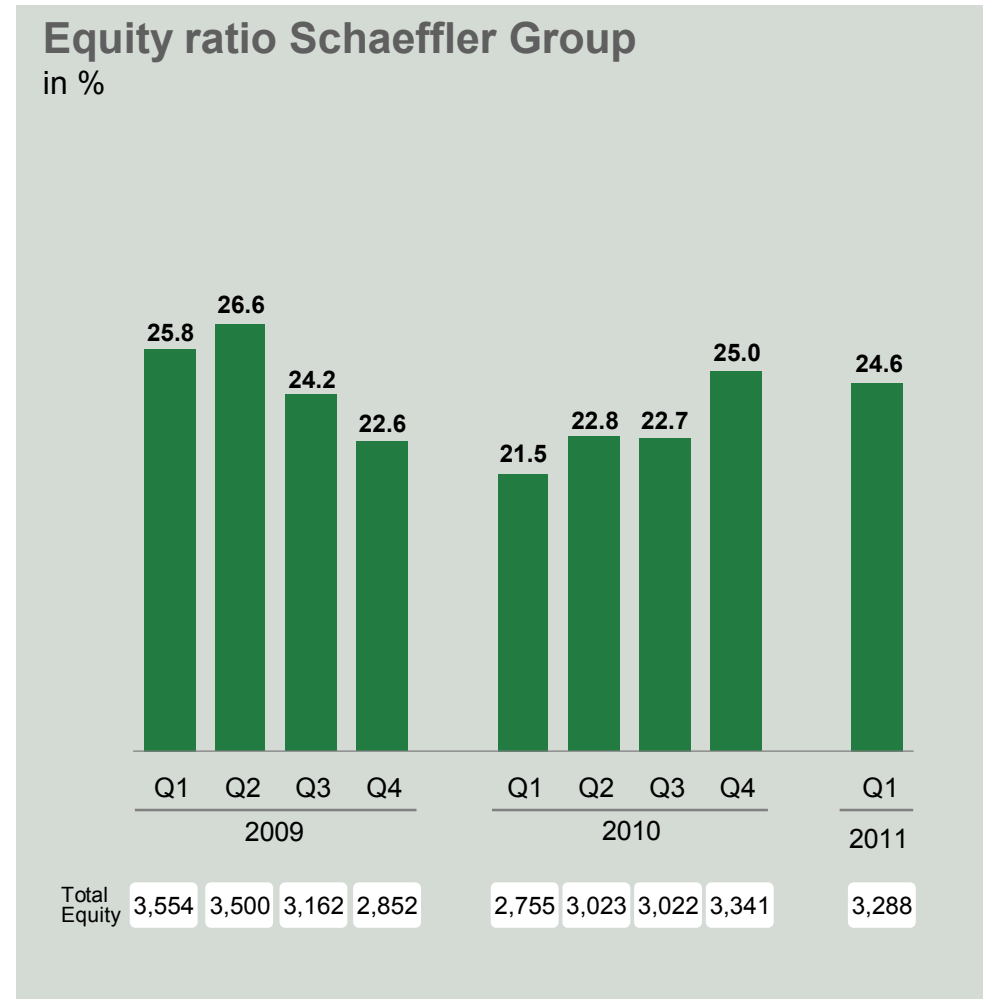
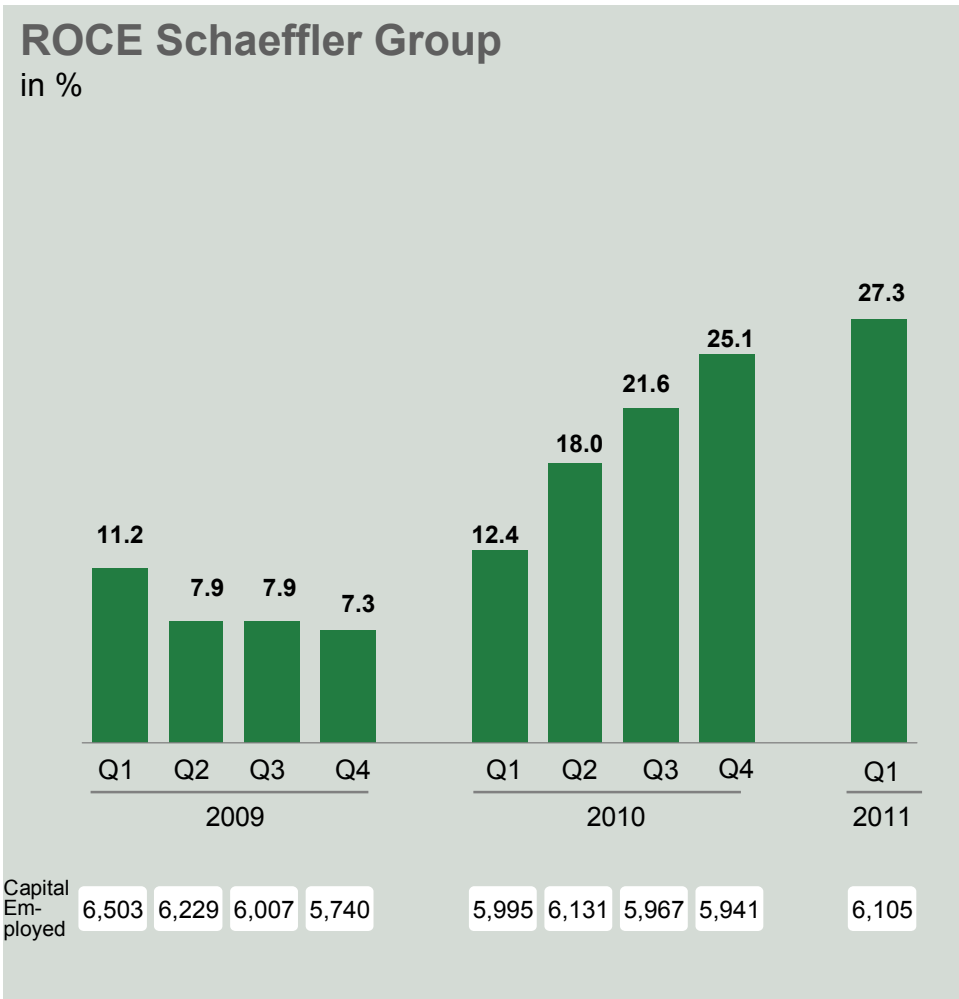
Net financial debt / Leverage ratio
in EUR bn



Available funds
in EUR bn



6 ROCE further increased / Equity ratio above 2010 average



Next steps of financing required

- 1 Reduce current financing costs
- 2 Straighten debt maturity profile
- 3 Diversify funding sources by accessing debt capital markets
- 4 Establish Schaeffler credit rating
- 5 Maintain strategic flexibility

"Growing above market" – Key priorities for 2011



Adapt capacities to reflect future growth

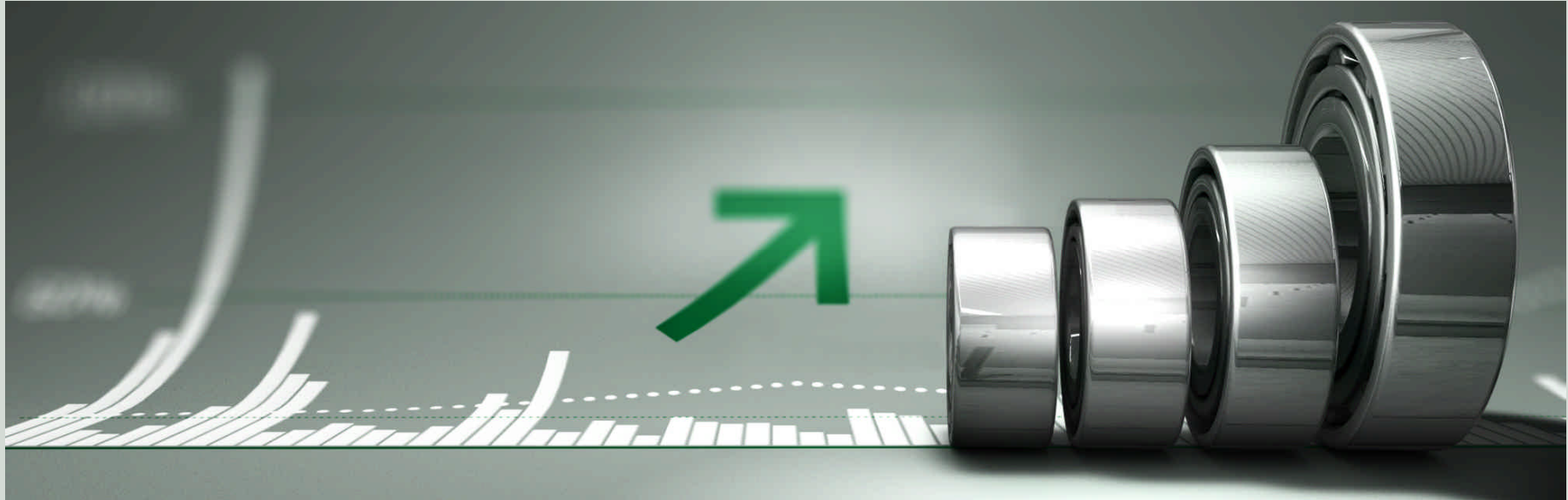
Focus on innovation as key driver for profitable growth

"Zero defect policy" – train and educate new employees

Deliver on next steps of financing

Convert GmbH into AG

For questions please refer to



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