

Schaeffler Financial Figures

Including adjusted comparative figures 2020 based on 2021 segment structure.

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Overview Group

	2020	2020 - Adjusted comparative figures ¹
in € millions	1 st quarter	1 st quarter
Revenue	3.282	3.281
• Growth at constant currency (in %)	-9,2%	-9,3%
Gross profit	799	789
• in % of revenue	24,3%	24,0%
EBITDA	405	403
EBIT	-88	-90
• in % of revenue	-2,7%	-2,8%
EBIT before special items	215	212
• in % of revenue	6,5%	6,5%
Net income (attributable to shareholders of the parent company)	-184	-186
EPS (common non-voting share, basic/diluted, in €)	-0,27	-0,28
Free cash flow before M&A	137	137
Capital expenditures	164	164
Schaeffler Value Added before special items	328	240
ROCE before special items (in %)	12,8%	12,8%
Net financial debt	2.414	2.414
• Net financial debt to EBITDA ratio before special items	1,2	1,2
• Gearing ratio	93,8	87,5
Dividend	0	0
Employees (headcount)	86.548	86.548
Revenue by region		
Europe	1.536	1.538
• Growth at constant currency (in %)	-10,4%	-10,4%
Americas	771	771
• Growth at constant currency (in %)	-6,0%	-6,0%
Greater China	520	518
• Growth at constant currency (in %)	-11,2%	-11,2%
Asia/Pacific	455	454
• Growth at constant currency (in %)	-9,3%	-9,3%

Automotive Technologies

	2020	2020 - Adjusted comparative figures ¹
in € millions	1 st quarter	1 st quarter
Revenue	2.008	2.008
• Growth at constant currency (in %)	-12,0%	-12,1%
Cost of sales	-1.625	-1.636
Gross profit	383	372
• in % of revenue	19,1%	18,5%
Research and development expenses	-164	-152
Selling and administrative expenses	-169	-175
EBIT	-220	-223
• in % of revenue	-11,0%	-11,1%
Special items	270	270
EBIT before special items	50	47
• in % of revenue	2,5%	2,3%
Revenue by business division		
Engine Systems BD	604	529
• Growth at constant currency (in %)	-13,8%	-16,0%
Transmission Systems BD	902	902
• Growth at constant currency (in %)	-13,5%	-13,5%
E-Mobility BD	144	243
• Growth at constant currency (in %)	-1,8%	4,0%
Chassis Systems BD	359	333
• Growth at constant currency (in %)	-9,9%	-14,2%
Revenue by region		
Europe	835	838
• Growth at constant currency (in %)	-13,5%	-13,5%
Americas	541	541
• Growth at constant currency (in %)	-5,2%	-5,2%
Greater China	316	314
• Growth at constant currency (in %)	-22,8%	-22,8%
Asia/Pacific	316	315
• Growth at constant currency (in %)	-7,3%	-7,3%

Automotive Aftermarket

	2020	2020 - Adjusted comparative figures ¹
in € millions	1 st quarter	1 st quarter
Revenue	446	446
• Growth at constant currency (in %)	1,5%	1,6%
Cost of sales	-288	-287
Gross profit	158	160
• in % of revenue	35,4%	35,8%
Research and development expenses	-6	-6
Selling and administrative expenses	-72	-73
EBIT	76	77
• in % of revenue	17,1%	17,2%
Special items	0	0
EBIT before special items	76	77
• in % of revenue	17,1%	17,2%
Revenue by region		
Europe	329	329
• Growth at constant currency (in %)	5,6%	5,6%
Americas	81	81
• Growth at constant currency (in %)	-4,7%	-4,7%
Greater China	15	15
• Growth at constant currency (in %)	-24,9%	-24,9%
Asia/Pacific	21	21
• Growth at constant currency (in %)	-9,9%	-9,9%

Industrial

	2020	2020 - Adjusted comparative figures ¹
in € millions	1 st quarter	1 st quarter
Revenue	828	827
• Growth at constant currency (in %)	-7,5%	-7,7%
Cost of sales	-571	-570
Gross profit	257	257
• in % of revenue	31,1%	31,0%
Research and development expenses	-38	-34
Selling and administrative expenses	-129	-129
EBIT	56	56
• in % of revenue	6,8%	6,8%
Special items	32	32
EBIT before special items	88	88
• in % of revenue	10,7%	10,7%
Revenue by region		
Europe	372	370
• Growth at constant currency (in %)	-15,0%	-15,0%
Americas	149	149
• Growth at constant currency (in %)	-9,5%	-9,5%
Greater China	189	189
• Growth at constant currency (in %)	21,4%	21,4%
Asia/Pacific	118	118
• Growth at constant currency (in %)	-14,1%	-14,1%

Income statement

	2020	2020 - Adjusted comparative figures ¹
in € millions	1 st quarter	1 st quarter
Revenue	3.282	3.281
Cost of sales	-2.484	-2.493
Gross profit	799	789
Research and development expenses	-208	-192
Selling expenses	-230	-234
Administrative expenses	-139	-144
Other income	10	10
Other expenses	-319	-319
Earnings before financial result and income taxes (EBIT)	-88	-90
Financial income	8	8
Financial expenses	-65	-65
Financial result	-57	-57
Income (loss) from equity-accounted investees	-7	-7
Earnings before income taxes	-151	-154
Income taxes	-31	-30
Net income	-181	-183
Attributable to shareholders of the parent company	-184	-186
Attributable to non-controlling interests	3	3
Earnings per common share (basic/diluted, in €)	-0,28	-0,28
Earnings per common non-voting share (basic/diluted, in €)	-0,27	-0,28

Special items

	2020	2020 - Adjusted comparative figures ¹
in € millions	1 st quarter	1 st quarter
EBIT	-88	-90
Special items	302	302
• Legal cases	0	0
• Restructuring	53	53
• Other	249	249
EBIT before special items	215	212
EBITDA before special items	459	456
– Tax effect	-15	-15
Net income before special items	103	101

Balance Sheet

in € millions	2020	2020 - Adjusted comparative figures ¹
	1 st quarter	1 st quarter
ASSETS		
Intangible assets	478	478
Right of Use Assets	195	195
Property, plant and equipment	5.197	5.197
Investments in equity-accounted investees	137	137
Contract cost assets		372
Contract assets	5	5
Other financial assets	102	102
Other assets	115	115
Deferred tax assets	728	681
Total non-current assets	6.957	7.282
Inventories	2.242	2.217
Contract assets	64	64
Trade receivables	1.974	1.974
Other financial assets	184	184
Other assets	276	276
Income tax receivables	69	69
Cash and cash equivalents	629	629
Assets held for sale	2	2
Total current assets	5.439	5.413
Total assets	12.395	12.696
SHAREHOLDERS' EQUITY AND LIABILITIES		
Share capital	666	666
Retained earnings	3.095	3.281
Accumulated other comprehensive income (loss)	-1.283	-1.283
Equity attributable to shareholders of the parent company	2.478	2.664
Non-controlling interests	94	94
Total shareholders' equity	2.573	2.758
Provisions for pensions and similar obligations	2.692	2.692
Provisions	167	167
Financial debt	3.027	3.027
Contract liabilities	5	93
Income tax payables	98	98
Other financial liabilities	24	24
Lease Liabilities	146	146
Other liabilities	11	11
Deferred tax liabilities	129	152
Total non-current liabilities	6.300	6.410
Provisions	384	384
Financial debt	16	16
Contract liabilities	74	78
Trade payables	1.764	1.764
Income tax payables	70	70
Other financial liabilities	582	582
Lease Liabilities	50	50
Refund liabilities	215	215
Other liabilities	369	369
Liabilities held for sale	0	0
Total current liabilities	3.523	3.527
Total shareholders' equity and liabilities	12.395	12.696

Cash flow statement

in € millions	2020	2020 - Adjusted comparative figures ¹
	1 st quarter	1 st quarter
Operating activities		
EBIT	-88	-90
Interest paid	-56	-56
Interest received	3	3
Income taxes paid	-73	-73
Depreciation, amortization, and impairment losses	493	493
(Gains) losses on disposal of assets	-2	-2
Changes in:		
• Inventories	-151	-150
• Trade receivables	76	76
• Trade payables	62	62
• Provisions for pensions and similar obligations	11	11
• Other assets, liabilities, and provisions	52	54
Cash flows from operating activities	327	327
Investing activities		
Proceeds from disposals of property, plant and equipment	8	8
Capital expenditures on intangible assets	-3	-3
Capital expenditures on property, plant and equipment	-161	-161
Acquisition of subsidiaries	0	0
Proceeds from disposal of subsidiaries	0	0
Other investing activities	-19	-19
Cash used in investing activities	-175	-175
Financing activities		
Dividends paid to shareholders and non-controlling interests	0	0
Receipts from loans	16	16
Repayments of loans	-168	-168
Principal repayments on lease liabilities	-15	-15
Cash used in financing activities	-167	-167
Net increase/decrease in cash and cash equivalents	-14	-14
Effects of foreign exchange rate changes on cash and cash equivalents	-25	-25
Cash and cash equivalents as at beginning of period	668	668
Cash and cash equivalents	629	629

Net financial position

in € millions	2020	2020 - Adjusted comparative figures ¹
	1 st quarter	1 st quarter
Current financial debt	16	16
Non-current financial debt	3.027	3.027
Financial debt	3.044	3.044
Cash and cash equivalents	629	629
Net financial debt	2.414	2.414
EBITDA bsi	459	456
Net financial debt to EBITDA ratio before special items	1,2	1,2

Definitions

EBIT	EBIT is defined as earnings before financial result, income (loss) from equity-accounted investees, and income taxes.
EBIT margin	The EBIT margin represents EBIT as a percentage of revenue.
EBITDA	EBIT before amortization of intangible assets, depreciation of property, plant and equipment, and impairment losses.
Net income	Net income attributable to shareholders of the parent company.
Free cash flow before M&A	Free cash flow (FCF) before cash in- and outflows for M&A activities.
Net financial debt	Sum of current and non-current financial debt net of cash and cash equivalents.
Net debt to EBITDA ratio	This ratio is used to evaluate the financing structure and is the ratio of net financial debt to EBITDA.
Special items	In order to make the evaluation of the company's results of operations as transparent as possible, the Schaeffler Group reports the indicators described before special items (=adjusted). Special items are items which the Board of Managing Directors considers to render the financial indicators less meaningful for evaluating the sustainability of the Schaeffler Group's profitability due to their nature, frequency, and/or size. Special items are categorized as legal cases, restructuring, and other.
ROCE	The ROCE indicator measures the rate of return on capital and is defined as EBIT divided by average capital employed.
SVA	Calculation of the SVA starts with the company's EBIT. EBIT has to be sufficient to cover the cost of capital. Positive SVA means that EBIT has exceeded the cost of capital for the period and, therefore, that the Schaeffler Group has added value in this amount. Cost of capital is calculated by applying the minimum return of 10% p.a. (before tax).
Capital employed	Capital employed is calculated by adding up the following operating balance sheet items: property, plant and equipment, intangible assets, and working capital.
Working capital	Comprises trade receivables and inventories net of trade payables.
Constant currency	Revenue figures at constant currency, i.e. excluding the impact of currency translation, are calculated by translating functional currency revenue using the same exchange rate for both the current and the prior year or comparison reporting period.

¹ Adjusted comparative figures for the prior year in structure of subsequent year due to structural changes like further divisionalization and a slight impact of a change in the accounting policy for development services. Furthermore, inclusion of i.a. thermal management module in E-Mobility Business Division effective January 1, 2021.

For a full set of definitions please refer to the current Annual Report of the Schaeffler AG.