



Schaeffler AG

Acquisition of XTRONIC GmbH

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Herzogenaurach

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Acquisition of XTRONIC GmbH – Transaction overview

Acquisition overview



- Double digit Euro million sales
- 170 employees
- Two sites in Böblingen and Wolfsburg, Germany

Transaction structure



- 100% acquisition of XTRONIC GmbH in exchange for cash

Closing



- Transaction closing expected until June 2019

Financing



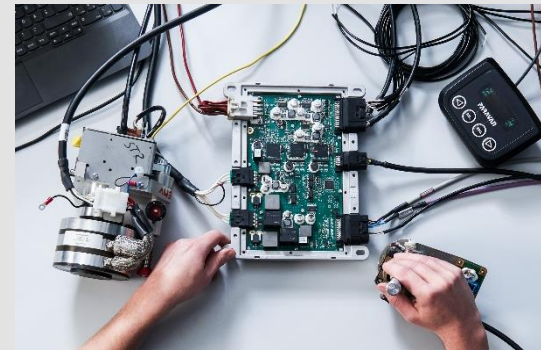
- Financing secured via cash and committed credit facilities

XTRONIC – An established supplier of software and electronics engineering services to the automotive industry

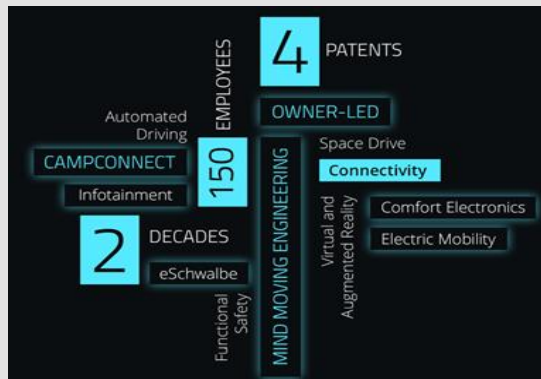
Sophisticated development processes for automotive software and electronics

XTRONIC – Key aspects

- XTRONIC is an established provider of automotive software and advanced development services with a leading edge in E-mobility, autonomous driving and infotainment
- Headquartered in Böblingen with a second office in Wolfsburg XTRONIC is a pioneer with about 20 years of market presence
- Recognized among OEMs and Tier 1 customers with double digit million sales and strong growth profile



Expertise in E-mobility and autonomous driving



Acquisition rationale

- Backward integration for recently acquired Paravan technology for autonomous driving
- Strengthen software competence for existing mechatronic projects and enable more advanced solutions going forward
- Integration of XTRONIC will further support position of Schaeffler as partner for mechatronics and future mobility solutions
- Key leadership personnel committed to continue to work for the company
- Fully consistent with our M&A radar priorities

Schaeffler and XTRONIC – Complementing Schaeffler’s industrialization expertise in mechatronics and e-mobility



SCHAEFFLER

- Strong industrialisation expertise
- Proven system integration capabilities
- Excellence in high volume production



Deliver state of the art, certified autonomous driving technology



Established business with OEMs and lean dev ops processes

Enhance electronic components and software know-how vital for future E-mobility business



PARAVAN

Leading drive-by-wire technology „Space Drive“ licensed for on-road use



Key software and development partner for Paravan Space Drive



XTRONIC

Strong customer base in automotive software and IP in various key technologies

Acquisition of XTRONIC GmbH – Key messages

